

First Edition, 2023

TAKAFUL: PRODUCTS AND INSTRUMENTS, COMMUNICATION AND MANAGEMENT IN TAKAFUL INDUSTRY

by:

DR. RUSNI BINTI HASSAN | HAFIZA HARUN | SYED AHMED SALMAN

All rights reserved. No part of this book may be reproduced or transmitted in any form or by other means, including photocopying and recording, without the written permission of the Publishers. Such written permission must also be obtained before any part of this book is stored in a retrieval system of any nature.

ISBN: 9789672424482

Published by Malaha PLT Lot 3306 Batu 6 Kg Sementa, 42100, Kg Sementa, Klang, Selangor.

With

International Islamic University Malaysia Jln Gombak, 53100 Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur

EXPORT-IMPORT BANK OF MALAYSIA BERHAD

Company no. 199501027992 (357198-K) Level 1, EXIM Bank, Jalan Sultan Ismail, 50250 Kuala Lumpur, MALAYSIA

Printed by:
Percetakan Malaha

Lot 416-A6, Kampung Changkat, Jalan Gombak, 53100 Kuala Lumpur 011-5985 2595 malahallp@gmail.com

PREFACE

Allah Subhanahu Wataala, the Most Compassionate and Merciful. All honor and glory are due to Allah SWT, and peace and blessings are upon His Beloved Prophet Mohammed Sallallahu Aalihi Wassallam. Alhumdulilah, we convey our heartfelt gratitude to the Almighty Allah for the strength, patience, robustness, capability, and endurance He has given us to complete this book.

In every Islamic Financial Institution, the Shari'ah governance organs are to be held to a high standard of accountability to ensure that Islamic principles are followed. Among the primary governance organs, management is responsible for integrating Shari'ah governance matters into business and risk strategies as well as fostering a Shari'ah-compliant culture throughout the organization. Takaful business is subject to this requirement because it is within the supervisory and regulatory jurisdiction of Bank Negara Malaysia, the Malaysian central bank, that takes the time to investigate how management adheres to applicable legislation and promotes corporate culture.

Maintaining Shari'ah-compliant activities by the board is essential to the effective administration of Islamic financial institutions. As part of the regulatory requirements under the Shari'ah Governance Framework (SGF), which was most recently enhanced by Bank Negara Malaysia (BNM) in 2019 and empowered by the Islamic Financial Services Act (IFSA) enacted in 2013, the management team or senior management must be accountable and responsible for each specified SGF function. Additionally, in 2013, the Takaful Operational Framework (TOF) was published to improve Shari'ah governance in the broader Takaful company while also ensuring that the interests of participants are adequately met.

As part of its SGF responsibilities, the management of the institution must interact, communicate, and maintain connections with other institutions' organs, such as the board of directors, the Shari'ah committee, as well as internal and external stakeholders, to ensure Shari'ah governance processes and their implementation are effective and efficient.

This book examines the significance of Shari'ah governance, specifically from the perspective of management communication among Malaysian Takaful Operators (TOs).

Communication, on the surface, appears to be the web that connects people in groups. It is possible to promote business culture through effective communication while strengthening Shari'ah governance. Due to the lack of a consistent medium through which such governance standards could be taught, it is possible that communication failure could jeopardize a well-developed Shari'ah governance norm.

Islam, taken as a whole way of life, emerges as the ideal religion for leading people through life. The Qur'an states, in Surah Al-Maidah, verse 3: "This day I have perfected for you your religion and completed My favor upon you and have approved for you Islam as religion." Indeed, this perfection covers every living aspect, including human communication.

When it comes to transmitting information and knowledge, communication is the cornerstone. Sardar (1993) says that communication in Islam is inextricably linked to the Qur'anic concept of 'ilm' – knowledge – which he describes as the "fundamental driving force behind Islamic civilization." According to Islamic tradition, this notion is closely related to the very first Qur'anic verse given to Prophet Muhammad (P.B.U.H.) on the subject reading.' Reading instructions is a crucial component of the process of learning and seeking of information in Islam, and is a core component of communication.

It has been demonstrated throughout history that Islam has developed systematically with the revelation of Allah and has been communicated to human beings through the mediation of prophets, which Allah has designated as His chosen messengers to humanity. The Qur'an mentions, in Surah Ibrahim, verse 4: "And We did not send any messenger except [speaking] in the language of his people to state clearly for them, and Allah sends astray [thereby] whom He wills and guides whom He wills. And He is the Exalted in Might, the Wise."

It is intriguing to learn that communication patterns are offered in the Qur'an as evidence that Islam is a communicative religion. Those representations show how Allah speaks with His servants. Ibrahim describes these figures as "inspiration,"

coming from behind a veil and sending a messenger." The inspirational model contains Allah's connection with the mother of Prophet Musa, Prophet Ibrahim, and Prophet Musa (himself) ('Alaihumassalam). The model relates to communication between Allah and Musa that takes place behind a curtain, as its presence with God stays hidden.

The authors of this book are particularly interested in Malaysian TOs. According to its website, the Malaysian Takaful Association (MTA) has 15 companies listed as members. The MTA was created in 2002 to raise awareness of Takaful among Malaysians. BNM also plays a vital role in ensuring that all of its members adhere to the rules and regulations established by the organization.

The Takaful sector in Malaysia has not benefited from the same academic investigation into Shari'ah governance as other Islamic finance sectors in Malaysia have. This book will contribute to the growing literature on the Shari'ah governance of TOs in Malaysia that is currently underdeveloped. Four of the evaluated MTA members are Retakaful Operators that were omitted from this study. It is less complex to operate in the Retakaful business than it is to operate in the Takaful business, which is more aggressive in promoting their products and services. Additionally, the stability and expansion of TOs are enormous in terms of market participation, the TOs themselves, agents, clients, and the capacity building of the underlying infrastructure supporting the TOs. Another factor contributing to this exclusion is that the company's nature and size vary, resulting in a distinct organizational structure and governance structure from the one used by the other companies.

TABLE OF CONTENTS

V PREFACE

CHAPTER ONE

INTRODUCTION

- 1 Background and Problem
- 5 Management communication among Malaysian Takaful Operators
- 8 Shari'ah Governance Standards
- 12 Definition of Terms
- 14 Organization of the Book

CHAPTER TWO THE CONCEPT OF TAKAFUL

- 17 Introduction
- 17 Prohibited Elements of Conventional Insurance in the Sources of Shari'ah
- 18 Prohibition of Riba
- 22 Prohibition of Riba in the Qur'an and Hadith Reports
- 23 Prohibition of Riba in Hadith reports
- 24 The Wisdom Underlying the Prohibition of Riba
- 25 Prohibition of Gharar (Uncertainty)
- 27 The Prohibition of Gharar (Uncertainty) in the Qur'an



PRODUCTS AND INSTRUMENTS, COMMUNICATION AND MANAGEMENT IN TAKAFUL INDUSTRY

- 27 The Prohibition of Gharar in Hadith Reports
- 28 The Wisdom Underlying the Prohibition of Gharar
- 29 Categories of Gharar
- 31 Prohibition of Maysir
- 33 Prohibition of Maysir in the Quran
- 34 Prohibition of Maysir in the Hadith Reports
- 34 The Reasoning for the Prohibition of Maysir
- 35 Prohibition of Conventional Insurance in Fatawa
- 37 Overview Of Takaful
- 37 The Definition of Takaful
- 40 The Concept of Takaful
- 43 Fundamental Contracts in Takaful
- 44 Wakalah (Agency)
- 44 Wakalah is classified into two categories
- 45 Mudharabah (Venture)
- 46 Iltizam Bi Al-Tabarru' (Commitment to contribution)
- 47 Ju'alah (Performance-based remuneration)
- 49 Misconceptions about Takaful
- 51 Fundamental Differences between Takaful and Insurance

CHAPTER THREE GLOBAL DEVELOPMENT OF TAKAFUL

- 55 Introduction
- 56 Indonesia
- 56 Historical Background of Takaful in Indonesia
- 58 The Legal and Regulatory Environment
- 60 Takaful Market Outlook

CS CamScanner

- 61 Pakistan
- 61 Historical Background of Takaful in Pakistan
- 64 The Legal and Regulatory Environment
- 65 Takaful Market Outlook
- 66 Iran
- 66 Brief Historical Background of Takaful in Iran
- 66 The Legal and Regulatory Framework in Iran
- 68 Takaful Market Outlook in Iran
- 69 Saudi Arabia
- 69 Brief Historical Background of Takaful in Saudi Arabia
- 70 The Legal and Regulatory Framework in Saudi Arabia
- 72 Takaful Market Outlook in Saudi Arabia
- 72 The United Arab Emirates
- 72 Historical Background of Takaful in the United Arab Emirates
- 73 The Legal and Regulatory Framework
- 75 The Latest Takaful Market Outlook
- 77 MALAYSIA
- 77 Historical Background of Takaful in Malaysia
- 78 The Legal and Regulatory Framework
- 82 The Latest Takaful Market Outlook
- 84 Conclusion

CHAPTER FOUR TAKAFUL MODELS, PRODUCTS, AND OPERATIONS

- 87 Introduction
- 87 Main Types of Takaful Businesses
- 88 General Takaful



PRODUCTS AND INSTRUMENTS, COMMUNICATION AND MANAGEMENT IN TAKAFUL INDUSTRY

- 92 Principles Governing General Takaful
- 92 Principle 1: Permissible Takaful Interest
- 93 Principle 2: Utmost Good Faith
- 93 Principle 3: Principle of Indemnity
- 94 Principle 4: Principle of Subrogation
- 94 Family Takaful
- 100 Takaful Products
- 100 General Takaful Product Lines
- 100 Motor Takaful
- 101 Non-Motor Takaful
- 102 Family Takaful Product Lines
- 103 Individual Takaful products
- 103 Group Takaful products
- 103 Takaful Products and Services Outlook in Malaysia
- 105 General Takaful Products
- 108 Family Takaful Products
- 110 Takaful Operational Models
- 111 The contract among Takaful Participants (Tabarru')
- 112 The Contracts between Takaful Participants and Takaful Operator
- 113 Mudarabah Model
- 114 Mudarabah in General Takaful
- 115 Mudarabah in Family Takaful
- 117 Wakalah Model
- 118 Wakalah in General Takaful
- 119 Wakalah in Family Takaful
- 122 The Hybrid Wakalah-Mudarabah Model
- 124 The Hybrid Wakalah-Waqf Model

- 126 Similarities and Differences among the Takaful Operational Models
- 128 Conclusion

CHAPTER FIVE

REGULATORY REQUIREMENT FOR MANAGEMENT IN MALAYSIA'S SHARI'AH GOVERNANCE FRAMEWORK

- 129 Introduction
- 130 The Relationship of Corporate Governance and Shari'ah Governance
- 134 The Concept of Shari'ah Governance
- 135 Shari'ah Governance: The Islamic Version of Corporate Governance
- 137 The Role of Shari'ah Governance
- 139 Relevant Laws and Regulations for Malaysian TOs
- 139 International Standards on Shari'ah Governance
- 139 AAOIFI's Shari'ah Governance Standards
- 141 IFSB's Shari'ah Governance Standards
- 144 The Islamic Financial Services Act (2013)
- 146 Shari'ah Governance Framework (SGF) 2011/2019
- 150 The Takaful Operational Framework (TOF)
- 152 Shari'ah Governance in Malaysian TOs
- 153 Shari'ah Governance as a Mechanism for Ensuring Shari'ah Compliance
- 154 What amounts to Shari'ah Non-Compliance?
- 155 The Causes of Shari'ah Non-Compliance
- 157 Current Approaches to Handling Shari'ah Non-Compliance
- 161 Conclusion



CHAPTER SIX

EFFECTIVE COMMUNICATION IN TAKAFUL OPERATION

- 163 Introduction
- 164 Communication from Islamic Perspective
- 170 Communication Values and its Relationship with Good Management
- 176 Communication of Islamic Values: From Muslim Classical Thinkers' Perspective
- 180 Communication Theories
- 181 Definition of Communication Theory
- 182 Theories Related to Organizational Communication
- 183 Weick's Organizing Theory
- 185 Unobtrusive Control Theory
- 185 Artistic Ethnography Theory
- 187 Organizational Assimilation Theory (OAT)
- 189 Organizational Communication Theories and Malaysian TOs
- 190 Effective Communication in Takaful
- 192 Effective Communication and Its Impacts on Malaysian TOs
- 194 Communication among Shari'ah Governance Organs for Malaysian Islamic Financial Institutions Including Takaful Operators
- 196 Conclusion



CHAPTER SEVEN EFFECTIVE MANAGEMENT FOR TAKAFUL OPERATORS

197	Introduction
197	Management in the Shari'ah Governance Framework
201	Theories Related to Management
202	The Path-Goal Theory
202	The Situational Leadership Theory
205	The Multiple Linkage Model
206	Shari'ah Governance on Management Communication
207	Shari'ah Approval Process
210	Values
212	Operating Principles
212	Employment Security
214	Selectivity in Recruiting
216	Higher Wages
218	Information Sharing
219	Training and Skill Development
221	Conclusion

223 REFERENCES

LIST OF TABLE

6	Table 1.1	List of MTA Members
7	Table 1.2	List of Registered Takaful Operators in Malaysia
52	Table 2.1	Difference between conventional insurance and Takaful
90	Table 4.1	A comparison of General insurance and General Takaful
91	Table 4.2	Features of General Takaful
96	Table 4.3	Features of Family Takaful
104	Table 4.4	Takaful Operators in Malaysia
127	Table 4.5	Similarities and differences among the Takaful operational models
143	Table 5.1	An Outline of IFSB-10: Guiding Principles on Shari'ah Governance Systems for Institutions offering Islamic Financial Services
172	Table 6.1	Summary of Classical Muslim Thinker's Thought

LIST OF FIGURES

38	Figure 2.1	The Concept of Takaful
102	Figure 4.1	General Takaful Products
107	Figure 4.2	Takaful product share (left) and growth (right)
109	Figure 4.3	Family Takaful categorization
115	Figure 4.4	Mudarabah Model in General Takaful
116	Figure 4.5	Mudarabah Model in Family Takaful
119	Figure 4.6	Wakalah Model in General Takaful
121	Figure 4.7	Wakalah in Family Takaful
123	Figure 4.8	Wakalah - Mudarabah Model in Genera Takaful
126	Figure 4.9	Wakalah and Waqf Model
136	Figure 5.1	Overview of Islamic Perspective
158	Figure 5.2	BNM SNC Reporting
182	Figure 6.1	Levels of Communication
192	Figure 6.2	Shannon and Weaver Theory of Communication .
195	Figure 6.3	The Simplified Interaction Involving SG Organs in Malaysian IFIs
200	Figure 7.1	The status of Management in the Shari'ah Governance Framework Arrangement
204	Figure 7.2	Situational Leadership

LIST OF ABBREVIATIONS

AAOIFI Accounting and Auditing Organization of Islamic

Financial Institutions

BOD Board of Directors

BNM Bank Negara Malaysia

CG Corporate Governance

ICG Islamic Corporate Governance

ICM Islamic Capital Market

IFI(s) Islamic Financial Institution (s)

IFSA Islamic Financial Services Act

IFSB Islamic Financial Services Board

OECD Organization for Economic Co-operation and

Development

SAC Sharī'ah Advisory Council

SC Sharī'ah Committee

SG Sharī'ah Governance

SGF Sharī'ah Governance Framework

TO(s) Takaful Operator (s)

TOF Takaful Operational Framework



Products And Instruments, Communication And Management In Takaful Industry

In every Islamic Financial Institution, the Shari'ah governance organs are to be held to a high standard of accountability to ensure that Islamic principles are followed. Among the primary governance organs, management is responsible for integrating Shari'ah governance matters into business and risk strategies as well as fostering a Shari'ah-compliant culture throughout the organization. Takaful business is subject to this requirement because it is within the supervisory and regulatory jurisdiction of Bank Negara Malaysia, the Malaysian central bank, that takes the time to investigate how management adheres to applicable legislation and promotes corporate culture.

Maintaining Shari'ah-compliant activities by the board is essential to the effective administration of Islamic financial institutions. As part of the regulatory requirements under the Shari'ah Governance Framework (SGF), which was most recently enhaned by Bank Negara Malaysia (BNM) in 2019 and empowered by the Islamic Financial Services Act (IFSA) enacted in 2013, the management team or senior management must be accountable and responsible for each specified SGF function. Additionally, in 2013, the Takaful Operational Framework (TOF) was published to improve Shari'ah governance in the broader Takaful company while also ensuring that the interests of participants are adequately met.

RUSNI HASSAN | HAFIZA HARUN | SYED AHMED SALMAN





